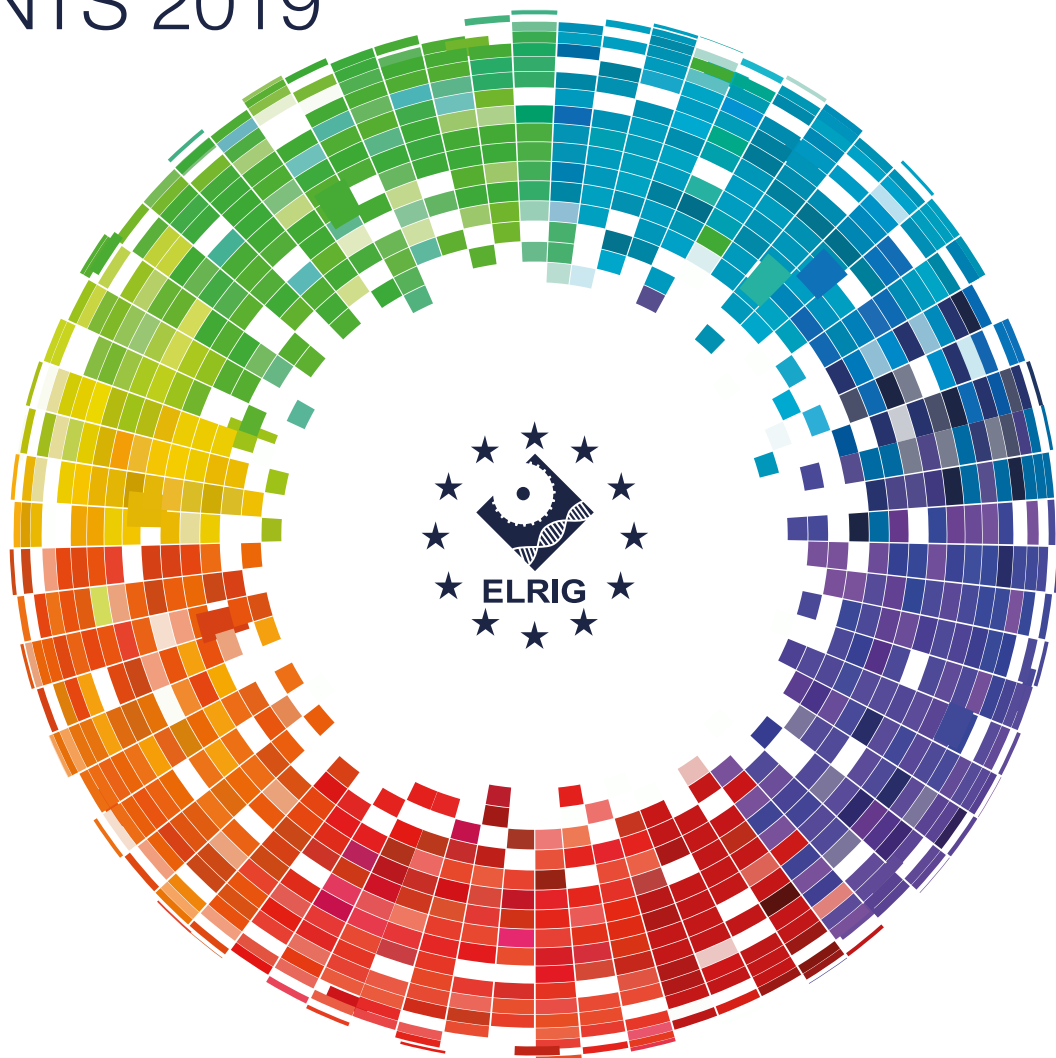


# ELRIG

## EVENTS 2019



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# ELRIG Events 2019

Welcome to ELRIG's 2019 events brochure!

In 2019 we will once again host five meetings and at least 6 local area networking meetings, each meeting focusing on different aspects of drug discovery and the challenges facing them. Each event features internationally recognised speakers from academia, industry and the vendor community, who are at the forefront of their fields. Also, ELRIG is the only conference producer that actively encourages the participation of the vendor community, through the presentation of technology spotlights and ancillary workshops, as part of the main programme.

Each event will also include a vendor exhibition, poster display and multiple networking opportunities for delegates and vendors.

At our larger events, we will also have an innovation zone which allows small start-up companies with new technologies and a limited budget to showcase their research to the wider drug discovery community.

We look forward to welcoming you at one or more of our upcoming events.

**“ELRIG meetings  
connect scientists with  
suppliers to enable new  
discoveries”**

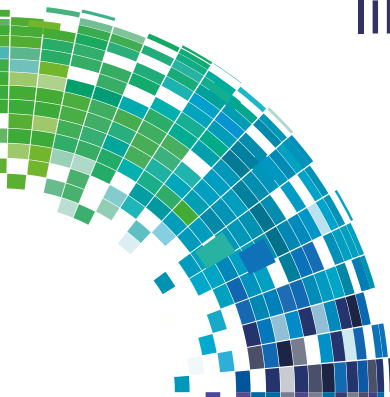




## About ELRIG

ELRIG (European Laboratory Research & Innovation Group) is a leading European not-for-profit organization that exists to provide outstanding scientific content to the life science community. The foundation of the organisation is based on the use and application of automation, robotics and instrumentation in life science laboratories. Over time, we have evolved to respond to the needs of biopharma by developing scientific programmes that focus on cutting-edge research areas that have the potential to revolutionize drug discovery.

With more than 7,000 life science professionals across the UK and Europe, ELRIG benefits members by providing high impact networking events to enable the exchange of information within disciplines and across academic and biopharmaceutical organisations.



“The scientific programmes at ELRIG Events together with the opportunity to engage with like-minded individuals, makes this a must attend event.”



## CRISPR in Drug Discovery 2019: From Targets to Therapeutics

King's Centre, Oxford  
27 - 28 February 2019

### Conference Directors:

**Barry Rosen** (AstraZeneca), **Lisa Mohamet** (GlaxoSmithKline) &  
**Dan Ebner** (Target Discovery Institute University of Oxford)

The inaugural CRISPR in Drug Discovery: From Targets to Therapeutics meeting will be held at the King's Centre, Oxford 27 & 28 February 2019. Genome Engineering, including Zinc-finger, TALEN and most recently CRISPR/Cas9, has become a powerful tool in the drug discovery pipeline. This meeting will focus on the application of genome engineering to identify novel drug targets through large scale CRISPR based functional genomics studies, target validation in developing advanced cellular and in vivo disease models, and the pioneering applications in therapeutic genome editing. A current perspective of the applications of these rapidly developing technologies with a focus on drug discovery applications will be the meeting's focus.

We aim to bring together the research community working in the field of genome engineering with interests in developing and applying the technology for pharmaceutical research. Join scientists from academia, pharma, biotech, and CRO's to hear talks given by speakers at the cutting edge of genome engineering, take part in commercial vendor lab-based workshops, network at the exhibition, innovation forum and speakers dinner and gain strategic insights into solutions for increasing the success of drug discovery and development.

The scientific program for this CRISPR in Drug Discovery meeting will include:

- Large-scale CRISPR functional genomics studies for drug target identification and validation
- Application of genome engineering in developing biological models of disease from single cell through to complex in vitro tissue systems and in vivo models
- Cutting edge CRISPR genome engineering technologies and their emerging applications
- A perspective from technology leaders toward the future therapeutic applications of genome engineering



# Research & Innovation 2019: Innovations to Drive Future Drug Discovery

Homerton College, Cambridge  
2 - 3 April 2019

**Conference Directors:**  
**Darren Cawkill (Apollo) & Jon Hutchinson (GlaxoSmithKline)**

New biology continues to emerge at a fast pace and is revealing many new and exciting therapeutic opportunities for drug discovery scientists; potential novel drug targets and new mechanisms-of-action. It is critical that the drug discovery field continually adapts and equips with new technologies and innovations that will enable targets to be prosecuted no matter which direction the cutting-edge biology has taken. Hence the 2019 ELRIG R&I conference will discuss how the most promising new biology is being identified and discovered and seek to explore what promising new technologies and innovations are emerging to enable this science to be effectively translated into successful therapeutics. The four scientific sessions will therefore address different aspects of translating new biology into drug discovery projects.

## **1. Innovating the future of rational drug design**

In the future, refinement and development of experimental technologies, combined with the power of algorithmic computing, are expected to result in more comprehensive integration of data from multiple sources. This session will explore the potential of these developments in rational drug design to increase the future pace and success of early discovery.

## **2. Where are new drug target hypotheses coming from?**

This session will look at how human data, new technologies and new approaches to academia-industry collaboration are combining to build a pipeline of new targets for drug discovery.

## **3. Therapeutic approaches of the future**

The discovery community is actively looking beyond conventional drug modalities to unlock novel biology and address previously intractable mechanisms of disease. This session will survey progress in developing alternative modalities as the therapeutic approaches of the future.

## **4. Next generation in vitro models for drug efficacy & safety**

Developments such as iPS-derived cells, 3D cell culture and gene editing are now routinely impacting at an early stage of many drug discovery projects. How are these developments also driving more predictive toxicology models? What technologies/innovations will drive the next generation disease models in pre-clinical drug discovery?



# Advances in Cell-Based Screening 2019: With ELRIG Chemical Biology Satellite Meeting

AstraZeneca, Gothenburg  
22 - 24 May 2019

## Conference Directors

**Thomas Lundbäck, Per Erik Strömstedt & Tyrell Norris** (AstraZeneca),  
**Anna-Lena Gustavsson** (Karolinska Institutet), **Krister Wennerberg** (University of Copenhagen)  
The Nordic infrastructures on Chemical Biology and Personalized Medicine

This interactive event will host leading scientists from academia and industry to discuss current and future formats for cell based assays. In 2019, the bi-annual meeting will be accompanied by a satellite meeting on Chemical Biology on May 24th, organized by key academic infrastructures in the Nordic countries. Our aim is to create an open and inspiring environment for networking between biologists and chemists, working towards a common view on expectations from our cell assays and their use for target identification, target validation and compound profiling purposes.

Cell based assays are utilized at all stages of drug discovery to explore disease mechanisms and to identify novel molecular therapeutics. Significant advancements are being made towards cell reagents and formats that provide a more accurate biological context, aiming at improving translation to human physiology/pathophysiology. Their implementation is much needed for improving success rates in drug discovery, but there are significant challenges associated with reliable and affordable reagent supply and validation of improved translational power to justify costs. This meeting serves to explore recent advancements and to discuss their practical implementation in drug and chemical probe discovery and validation. The scientific program is developed around four key focus areas:

- Precision Medicine in miniaturized formats
- Phenotypic screening through advances in Precise Genome Editing
- Multiplexed Screening with Single Cell Resolution
- Target Engagement and Coherence with Functional Cellular Responses

There will be numerous opportunities to network with scientists and researchers from the pharmaceutical, academic and vendor communities throughout the 2+1 day conference. The program also includes a poster display, including the opportunity to present in a poster spotlight and tours to the Advanced Cell lab facility at AstraZeneca.



# Discovery Technologies 2019: Emerging Technologies in Safety Assessment

Alderley Park, Cheshire  
26 September 2019

## Conference Directors

**David Cronk** (Charles River Laboratories), **Clive Dilworth** (Alderley Park Biohub),  
**Malcolm Haddrick** (Medicines Discovery Catapult) and **Paul Walker** (Cyprotex)

Following the success of our inaugural meeting in 2018, ELRIG is pleased to invite you to the 2nd Discovery Technologies meeting to be held at Alderley Park, Macclesfield, UK on September 26th, 2019. This ELRIG meeting, which will be run in collaboration with Alderley Park, will focus on novel and emerging technologies that are improving the efficiency and success rates in the drug discovery process. The two main themes of the conference will be the application of imaging techniques in drug discovery and approaches and technologies used to address early safety assessment within the pharmaceutical industry.

For 2019 the conference will include two parallel sessions:

### 1. Imaging Techniques in Drug Discovery

This session will focus on the application of imaging techniques in drug discovery, including in vitro 3D imaging approaches, MS imaging and in vivo imaging applications. The use of imaging in drug discovery is becoming increasingly routine to inform decisions with applications ranging from high throughput screening to clinical assessment. This session will explore the use of imaging in fields including investigating disease specific pathophysiology's, characterising the pharmacokinetics / pharmacodynamics of molecules and defining disease specific therapeutic endpoints.

### 2. Approaches and technologies to address early safety assessment

Failure rates in drug development due to adverse safety profiles are still a major problem in the industry. As a result, the pharmaceutical industry is increasingly focused on the characterisation of the safety profile in early discovery to de-risk and optimise compounds prior to further development. This session will look at approaches used to assess target organ toxicity in a discovery setting focusing on areas such as drug induced liver injury (DILI), cardiac safety assessment and immunosafety profiling of large molecules. Technology advances in this field, such as in iPSC derived and organ-on-a-chip models, will be discussed.



## Drug Discovery 2019: Looking Back To The Future

ACC, Liverpool  
5 - 6 November 2019

### Conference Directors

**Chun-Wa Chung** (GlaxoSmithKline), **Tim Hammonds** (CRUK) & **Katie Kettleborough** (LifeArc)

Now in its 13th year, ELRIG's flagship conference Drug Discovery 2019 will take place at ACC, Liverpool. This year's focus, 'A Look Back to the Future' is planned to include plenary introductions assessing how we got to where we are now and setting the challenges for discovering the drugs of the future. These will be followed by cutting edge talks and examples of new directions in drug discovery. Our scientific programme will feature over 40 world-class speakers with 6 main session tracks covering the following key areas:

- Big Data and Artificial Intelligence
- Molecular and Cellular Imaging
- Models of Disease
- Hit Finding Strategies
- Chemical Biology
- Biomarkers

In partnership with key academic and charitable groups, we will also run joint disease and biology-oriented tracks focusing on the basic sciences that underpin successful drug discovery.

Drug Discovery has become the largest meeting of life sciences industry professionals in the UK. This 2-day event will bring together more than 1200 delegates and over 100 exhibiting companies from around the world who will highlight the latest ground-breaking research, discuss cutting-edge advances in the application of laboratory technology to understand disease biology and to identify novel chemical and biological candidate drugs.

To maximize the interaction between delegates and exhibitors/sponsors, our programme includes scientific poster sessions, coffee/tea and lunch breaks that are located within the vendor exhibition area and a drinks/networking reception on the first day. The meeting is free-of-charge to all delegates and include complimentary refreshments and lunch. Exhibition spaces are limited so we recommend booking early to ensure a prime location.

We have several sponsorship opportunities available to our vendors and offer Bronze, Silver, Gold and Platinum packages that can provide a wide range of new and exciting benefits for your organization. We are also happy to discuss a tailored package to suit your budget.



# ELRIG Networking Events 2019

Venues across the UK  
Throughout 2019

Since the launch of ELRIG networking events at the end of 2016, there have been a series of successful meetings at various locations around the country.

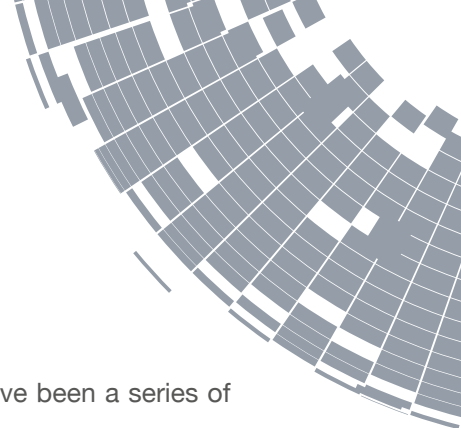
These are short, usually evening sessions, encouraging collaboration between local scientists from academia, pharma and biotech and the technology industry. The focus is on developing solutions for unmet scientific or technical challenges and to create opportunities through this enhanced collaboration to engage in a beneficial manner in a localised environment.

Each event has a different theme, and involves 2-3 informal presentations by invited speakers whose work is relevant to the theme of the meeting. This is followed by a free to attend, food and drinks reception to facilitate further networking.

ELRIG will host six networking events during 2019. Planned locations are Cambridge, Cheshire, London, Oxford and Scotland.

We expect an average of 50 delegates per event, and limit the sponsorship to a maximum of 5 vendors. Events are held in academic or company facilities, to encourage local delegates to “drop in” after work. The cost of a table top for these events is £500 for which you get:

- 1m x 0.5m table top exhibition space
- 5 minute technology snap shot to the entire audience
- Logo on programme and web site
- Participant attendee list, names and institutes only
- All refreshments included



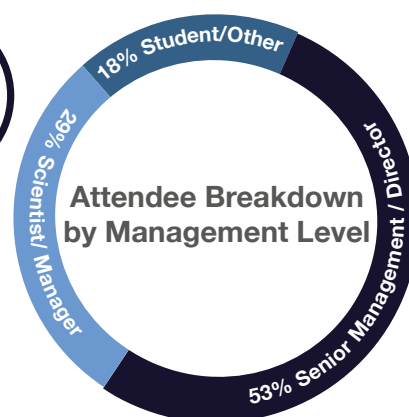
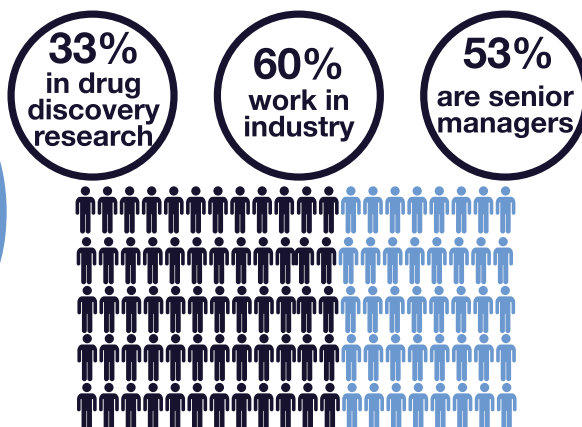
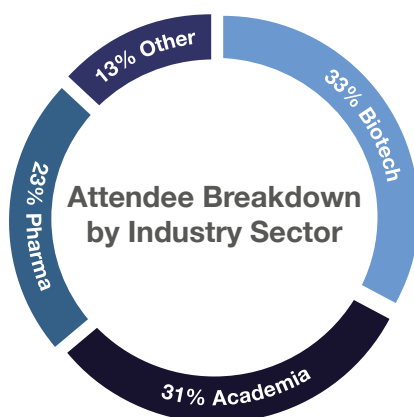
## Why Exhibit at an ELRIG Event?

ELRIG's primary customers are the vendors who exhibit at our events and support our ideology of open access science. Technology is at the heart of our scientific programmes and we provide a unique opportunity to bring like-minded individuals together. Benefits of exhibiting at an ELRIG event include:

- Increase brand awareness, launch new products & services & get your latest technology noticed
- Solidify relationships with existing customers & meet prospective customers & key decision makers
- Keep up to date with global industry trends & learn about the newest research & state-of-the art technology advancements
- Network with life science & drug discovery professionals from across the UK and Europe

Event	No. of attendees expected	No. of days	No. of tracks	No. of standard booths available	No. of Innovation zone booths available	No. of Platinum Sponsors	No. of workshops
CRISPR in Drug Discovery 2019	300	2	2	20	2	4	4
Research & Innovation 2019	400	2	4	27	4	2	4
Advances in Cell Based Screening 2019	300	2	2	35	-	2	2
Discovery Technologies 2019	200	1	2	20	2	1	1
Drug Discovery 2019	1200	2	8	84	12	2	12
ELRIG Networking Events	50	6	-	-	-	-	-

## Who are our Delegates?



Figures based on survey responses provided by attendees of Drug Discovery 2017

## Exhibition & Sponsorship Opportunities

Exhibition Booth Prices	Standard	Bronze	Silver	Gold	Platinum
CRISPR in Drug Discovery 2019	£2,950	£3,300	£3,800	£5,050	£10,000
Research & Innovation 2019 *	£2,950	£3,300	£3,800	£5,050	£10,000
Advances in Cell Based Screening 2019	£3,450	£3,800	£4,300	£5,550	£10,000
Discovery Technologies 2019	£2,450	£2,800	£3,300	£4,550	£10,000
Drug Discovery 2019 *	£3,950	£4,300	£4,800	£6,050	£10,000
Sponsorship Benefit					
Standard Exhibition Booth	•	•	•	•	•
Poster (One per exhibitor included with stand package. Additional posters: £250 +VAT each)	•	•	•	•	•
Name and logo in event programme	•	•	•	•	•
Logo with link on ELRIG website	•	•	•	•	•
Standard five minute spotlight		•	•	•	N/A
Literature bag insert / Chair drop	£500	£500	•	•	•
Premium booth space				•	•
Sponsor recognition signs at booth				•	•
Sponsor recognition signs on delegate badges				•	•
30 minute podium presentation					•
Invitation to the Chairman's reception					•
Single rental of ELRIG mailing list	£2,500	£2,500	£2,500	£2,500	•

We offer an Early Bird discount of £200 per event for all 2019 events. To qualify for Early Bird prices, bookings must be made by 31.12.18 & a purchase order must be received by 31.01.19. Prices stated above are effective from 01.01.19

\* Some ELRIG events include an **Innovation Zone** which gives recently formed businesses with new technologies or services, access to a major event and critical exposure to the market at a cost of £500. Conditions of eligibility:

1. The technology or service should be new, interesting and relevant to the theme of the conference
2. Your company should have an annual turnover of less than €1M
3. You may participate in an ELRIG Innovation Zone at any one ELRIG event no more than twice in a 3 year period. (Each event is counted independently, so appearances in the Innovation Zone at Drug Discovery, for example, are counted separately to appearances at another event).

## Event Discounts

Exhibiting at all events ensures that not only will you have access to our full membership, but we will apply discounts to the additional booths you purchase. The following discount scheme applies

Number of events exhibiting at:	1	2	3	4	5
Discount on standard booth price:	0%	5%	8%	10%	12%

### Terms & Conditions:

1. Discounts apply to additional standard booths only
2. Discounts only applied to standard booth price not the package price.
3. Discounts detailed above are only available on multiple booths booked together.
4. Additional booths booked separately will receive a 5% discount

## Additional Sponsorship Opportunities

Sponsorship Item	Price from
Lanyards	£400
Additional technology spotlights	£500
Lunch (per day)	£2,000
Coffee (per day)	£500
Speaker in scientific track	£750
Chairman's Reception	£1,000
Networking / Drinks reception	£1,000
Scrolling logo in app and website	£2,500
Banner stand or screen hire	£500
Pop-up stands at registration	£500
Workshop (per hour)	£2,000
Annual package	POA
Wi-fi	£2,500
ELRIG networking event	£500

For further information on pricing and qualifying criteria, or to discuss sponsorship opportunities, please visit the ELRIG website or contact Sanj Kumar: [sanj.kumar@elrig.org](mailto:sanj.kumar@elrig.org)